

# Greg Black



Investor Coach, Financial Advisor, Series 65, Ins. License #243842  
10757 River Front Parkway Suite 110 • South Jordan, UT 84095  
Phone: 801-758-9457 • E-Mail: [greg.black@fencapcoaching.com](mailto:greg.black@fencapcoaching.com)

## Summary of Experience

---

Greg Black is an Investor coach and Financial Advisor who specializes in working with those entering retirement and those in retirement. He holds the series 65 license and works with his clientele in a fiduciary standard. He is a registered investment advisor and is independent to work for his clients without the restrictions of being captive to a certain company. His planning process is comprehensive and holistic, which allows for a wide-angled approach to address the variety of challenges that retirees face. He is the president and founder of Tencap, LLC, a Register Investment Advisor in the state of Utah.

## Experience

---

### Tencap, LLC

**2013 to Present**

Comprehensive Financial Planning & Wealth Management for retirees. Including asset management, 401K rollovers, income planning, tax planning, insurance planning & estate planning.

Tencap, LLC is dedicated to improving the lives of individuals by building capital in three different areas. (1) Intellectual Capital- gaining understanding of how to manage your financial plan. (2) Relationship Capital- build stronger relationships with those around you and your investor coach. (3) Financial Capital- Grow your wealth to be able to accomplish the goals you have for yourself and your family.

### Park Avenue Securities

**2007-2012**

Registered Representative, Worked in providing financial strategies and planning concepts to business owners and families.

### Guardian Life insurance Co.

**2006-2012**

Assistant General Agent, worked in training and managing agents and registered representative through out the state of Utah and Idaho. Ran my own practice of working with dentists and doctors to maximize their financial plans.

## Education

---

### Brigham Young University

**2003-2006**

Graduated with a degree in Exercise Science and also received a minor in Business Management.

### Dixie State College

**2002-2003**

Attended Dixie College on a football scholarship. Never played due to a hamstring tear. Studied at Dixie State for one year before transferring to BYU.

## Career Achievements

---

- Board Member for the Valley Association of Insurance and Financial Advisors
- Contributing advisor to a full length documentary titled, "Navigating the Fog of Investing
- Million Dollar Round Table – Qualifying Member
- Board member for the Grant Taggart Symposium at Brigham Young Univ.
- Recipient of the GLIC Presidential Award

## Hobbies & Interests

---

Reading, Exercising, Economics, Interpersonal relationships, Psychology, Football, Basketball, Tennis, Travel with family, Teaching classes

## Personal Strengths

---

Gifted teacher and communicator, good listener, bring clarity to the complex, genuine respect of people, enjoy being with people, easy going but not passive, constant student, persistent.

## Life Mottos

---

"Reality is more profitable."

"It's not about me."